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## **SBPO eNewsletter**

### September 2018 - Vol. 22

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The Small Business Programs Office (SBPO) works to promote and integrate small businesses into the competitive base of subcontractors that support space exploration, scientific discovery and aeronautics research at JPL. The SBPO is committed to being a trusted NASA Small Business Advocate. Below are some of the outreach events we have attended in the past few months, as well as upcoming events.

## **Outreach Events**

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### **NASA Aerospace Matchmaker**

#### **July 17–19 in Athens, OH**

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The NASA Aerospace Matchmaking Regional Outreach Event at Ohio University in Athens, Ohio allowed the opportunity for small businesses to network and do business with NASA, NASA large business prime contractors, and other government agencies. The first day was focused on panel discussions from NASA and prime contractors that gave a great deal of information to the attending small businesses.

The second day was set aside for matchmaking, which was very well organized and well attended. The Small Business Programs Office met with 30 prospective small businesses.





## HBCU/MI Outreach Initiative August 1-2 in Pasadena, CA



The Small Business Programs Office (SBPO) from NASA/JPL hosted the 3<sup>rd</sup> annual Outreach Initiative for Historically Black Colleges and Universities (HBCU) and Minority Institutions (MI).

This two-day outreach event took place on August 1-2, 2018 at JPL in Pasadena. It was an opportunity for the HBCU/MI's to present their capabilities to the JPL research community.

Day 1 consisted of presentations from the NASA Office of Small Business Programs (OSBP), Minority University Research and Education Programs (MUREP), and the NASA Small Business Innovation Research and Small Business Technology Transfer (SBIR/STTR) Program. In addition, the Laboratory's Human Resources and Education Office shared their presentations. The HBCU/MI schools presented their capabilities and previous collaborations with JPL and NASA Centers.

Day 2 consisted of HBCU/MI school exhibitors on the JPL Mall for the research community to enable the opportunity to meet one-on-one.

If you would like to be considered for next year's event, please send an email to [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov) for more information.



## Hawaii Federal Small Business Summit August 16 in Honolulu



The NASA HBCU/MI Infusion Road Tour was held at the University of Hawai'i - Manoa on August 14 & 15, 2018. The two days consisted of presentations from NASA and large primes, and included success stories from six of the HBCU/MI schools that have participated in the HBCU/MI Technology Infusion Tours.







## Upcoming JPL Hosted Events

**Annual Supplier Fair**  
October 2, 2018

# Save The Date!



*The 2018 Supplier Fair presents 50 innovation and high-tech suppliers, showcasing core capabilities, products, and services aligned to benefit current and future NASA-JPL missions, R&D programs, and institutional support and operations.*

**Tuesday**  
**October 2, 2018**

10:00 a.m. – 2:00 p.m.  
on the Mall

**Small Business Programs Office**  
Meeting Big Challenges Through Small Business Excellence

## Other Upcoming Outreach Events

### KSC Small Business Program October 23, 2018

The poster features a dark blue background with a subtle image of a lunar surface. In the top left, the KSC Small Business Program logo is displayed in yellow and white. The main title 'NASA Business Opportunities Expo 2018' is prominently shown in white. The date and time 'Oct. 23, 2018 9 a.m.-3 p.m.' are listed in yellow. A registration instruction is provided in yellow text. The venue information is in white. Contact details for more information are provided in white, including an email address and a phone number. A URL for registration is at the bottom in yellow. An illustration of a spacecraft is in the bottom left.

**KSC**  
**SMALL**  
**BUSINESS**  
**PROGRAM**

**Oct. 23, 2018**  
**9 a.m.-3 p.m.**

Click [here](#) to register  
or type the link below in  
your browser

**NASA**  
**Business**  
**Opportunities**  
**Expo 2018**

Venue:  
Cruise Terminal 6  
Port Canaveral, FL 32920

*For more information e-mail*  
[ksc-smallbusiness@mail.nasa.gov](mailto:ksc-smallbusiness@mail.nasa.gov)  
*or call 321-867-7353*

<https://www.eventbrite.com/e/nasa-business-opportunities-expo-2018-registration-36002583697>

## Small Business Spotlight Replicant AD



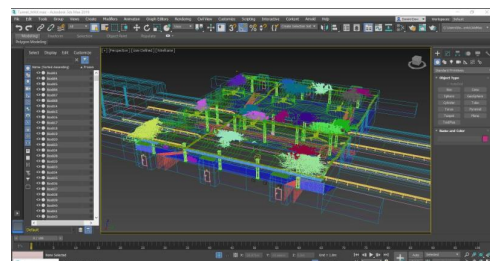
**Replicant AD, Inc.** is a provider of systems engineering, modeling, simulation, research and development for government and commercial programs. A small business founded in Berkeley, CA also specializes in concept development, and constructing synthetic immersive interactive environments and experiences for augmented and virtual reality. Replicant AD applies a disciplined systems approach to each project we work on and our specializations cover:

- Requirements Engineering
- Systems Specifications Development
- Systems Analysis / Trade-Off Analysis
- Systems Architecture, Synthesis and Design
- Systems Integration, Verification, and Validation

Our versatile team combines analytical skills and creativity to support one or more design and development stages of a projects life cycle. The objective and approach of Replicant AD are embodied in our 3 Core Principles:

- Human Centered - Enhance human potential and improve human condition
- Systems Focused - Apply a systems approach throughout design to realize whole solutions
- Technology Driven - Discover, identify and integrate new technologies

Guided by these three principles, Replicant AD delivers high quality services on every project we engage. Learn more at <https://replicant-ad.net>



# NEW TOOLS FOR BUSINESSES

## Subcontracting Module Information - NVDB

### NEW!

The subcontracting module is now available as a separate option for registrants. By joining the subcontracting module, prime contractors can find subcontracting partners. For firms looking for subcontracting opportunities, this module will provide a potential list of NASA partners. As with the regular NVDB, the subcontracting module is open to both large and small companies. Both current and new registrants must opt in to join the module.

After registering in the NVDB, log into your account, open "Manage My Vendor Record," click on the new second tab, "Subcontractor Details," and select "Yes" in the drop down menu to join. Fill in the capabilities text box.

Sign in at [https://osbp.nasa.gov/vendor\\_database.html](https://osbp.nasa.gov/vendor_database.html)

To Learn More About the Small Business Program at NASA:

**Online:** <http://www.osbp.nasa.gov>

**Telephone:** 202-358-2088

**E-mail:** [smallbusiness@nasa.gov](mailto:smallbusiness@nasa.gov)

**Twitter:** [@NASA\\_OSBP](https://twitter.com/NASA_OSBP)

**Facebook:** NASASmallBusiness

## Procurement News

### Upcoming Major Procurements

NAICS CODE	DESCRIPTION	EXPIRES	ESTIMATED VALUE	SOCIOECONOMIC PREFERENCE	ESTIMATED AWARD
493110	Move, Installation and Refurbishment for modular furniture office amenities	30-APR-2019	\$33M 10 years	TBD	02/01/2019
541715	Data Systems Implementation and Operations (DSIO)	Award Term Extended to 30-SEP-2019	TBD	TBD	TBD
561439	Duplicating & Reproduction Services	01-FEB-2020	\$2.7M 5 Years	TBD	TBD
334111	Servers & Accessories <a href="#">iProcurement</a>	20-SEP-2020	\$24M 5 Years	TBD	TBD
561612	Lab Wide Security and Fire Services	30-SEPT-2020	\$80M 10 years	TBD	06/01/2020
236220	Flight Electronics Integration Facility	New Construction	\$62M	TBD	TBD

## Q&A with SBPO

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Welcome to the Q&A with SBPO section of our newsletter! Here we will answer questions submitted to our general email box at [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)

We encourage you to submit questions with "Newsletter Q&A with SBPO" in the subject line to be included in our next issue.

## We would like to introduce the combined Subcontractor Business Council

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### Co-CHAIR

- Eugene Hacoians, Anre Technologies, [eugene@anretech.com](mailto:eugene@anretech.com)
- Sharon Bethel, Peraton, [sbethel@peraton.com](mailto:sbethel@peraton.com)

### Co-VICE-CHAIR

- Sey Ghamari, Aerodyne, [sey@aerodyneindustries.com](mailto:sey@aerodyneindustries.com)
- Elie Accad, Raytheon, [elie\\_accad@raytheon.com](mailto:elie_accad@raytheon.com)

### SECRETARY

- Berj Garibekian, TransPacific Technologies, [bgaribekian@transpacifictech.com](mailto:bgaribekian@transpacifictech.com)

## Newsletter Publication Dates

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**January & February 2018 – Publish Date March 19, 2018**

**March & April 2018 – Publish Date May 15, 2018**

**May & June 2018 – Publish Date July 13, 2018**

**July & August 2018 – Publish Date September 17, 2018**

**September & October 2018 – Publish Date November 15, 2018**

**November & December 2018 – Publish Date January 15, 2019**

Contact us at [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)